

## Personal Financial Planning Profile

Please fill out the next three pages and gather the documents listed on the last page.

If you have scheduled a **Financial Jump Start**, please mail, fax, upload or drop off the information two weeks before your appointment.

*The information you provide is strictly confidential and will not be disclosed to anyone without your consent.*

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# Personal Financial Planning Profile

## General Information

Today's date: \_\_\_\_\_

Client's name: \_\_\_\_\_

Co-Client's name: \_\_\_\_\_

Birth Date: \_\_\_\_\_

Birth Date: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Phone Numbers: \_\_\_\_\_ (home) \_\_\_\_\_ (cell)

Preferred E-Mail Address: \_\_\_\_\_

How did you hear about us? \_\_\_\_\_

Please check one:  Single  Married  Divorced  Widowed  Other

Children:	Name	Birthdate
_____	_____	_____
_____	_____	_____
_____	_____	_____

### Client

### Co-Client

Please check:  Employed  Self-Employed  Retired

Employed  Self-Employed  Retired

Occupation: \_\_\_\_\_

## Financial Planning Priorities and Goals

What are your three most important financial concerns or goals?

1. \_\_\_\_\_  
\_\_\_\_\_
2. \_\_\_\_\_  
\_\_\_\_\_
3. \_\_\_\_\_  
\_\_\_\_\_

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**Asset Information** *Please estimate the value of the following:*

Checking, Savings/CD, Money Market Funds \$ \_\_\_\_\_  
Retirement Accounts (IRA's, 401(k)'s 403(b)'s, etc.) \$ \_\_\_\_\_  
Your Home \$ \_\_\_\_\_ Other Real Estate \$ \_\_\_\_\_  
Stocks, Bonds \$ \_\_\_\_\_ Mutual Funds \$ \_\_\_\_\_  
Other Assets \$ \_\_\_\_\_

**Liability Information** *Please estimate the value of the following:*

Primary Mortgage \$ \_\_\_\_\_ Other Mortgages \$ \_\_\_\_\_  
Installment Loans \$ \_\_\_\_\_ Credit Cards \$ \_\_\_\_\_  
Other Liabilities \$ \_\_\_\_\_

**Annual Earned Income**

Salary(ies) \$ \_\_\_\_\_ Commission \$ \_\_\_\_\_  
Bonus \$ \_\_\_\_\_ Other Income \$ \_\_\_\_\_

Is income fairly uniform and reliable?  Yes  No

**Contributions**

Are you contributing on a regular basis to a retirement plan such as 401(k), 403(b) or deferred compensation, or to an IRA?  Yes  No

**Life Insurance**

How much life insurance do you have?

Client \$ \_\_\_\_\_ Co-Client \$ \_\_\_\_\_

**Wills**

Do you have a will(s)? \_\_\_\_\_ Date Signed: \_\_\_\_\_

*Please continue* →

## Other Information

How much do you expect to earn on your investments?

6-8% \_\_\_\_\_ 8-10% \_\_\_\_\_ 10-12% \_\_\_\_\_ 12-15% \_\_\_\_\_ 15% + \_\_\_\_\_

What did you do the last time the stock market went down by 5% or more?

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Have you ever been unhappy with the recommendations of a stockbroker, insurance agent and/or financial adviser or consultant? \_\_\_\_\_ If yes, please explain:

Is there any other information you would like to provide at this time?

Please provide the following documents two weeks before your Financial Tune-Up:

- Tax returns for last two years
- Most recent brokerage/mutual fund statement(s)
- Most recent retirement plan and Social Security statement(s)
- Most recent IRA, 401(k), 403(b) or Deferred Compensation statement(s)
- Any other relevant financial documents

Signed: \_\_\_\_\_ Date: \_\_\_\_\_

*Thank you*